

LIFEDesigns

2016 Annual Report



A Glance at 2016

Highlights of 2016

EmploymentFIRST

2016 L.I.F.E. Customer Award

Housing by LIFEDesigns

Strategic Plan to 2018



2016 Highlights

2016 was an exciting year for LIFE*Designs*. Here are some notable highlights:

Housing—Started 2 new housing projects and received full funding (\$8,183,184). Provided homes for 66 people in affordable housing, with an occupancy rate of 98%.

CARF Accreditation—Received a 3 year accreditation for Continuing Education, Employment, Behavior Support, Respite, and Supported Living.

EmploymentFIRST—Trained employees in P.A.T.H. and began Self-Employment Incubator for entrepreneurs with disabilities.

Customers—Served over 500 customers system wide.

Donations & Grants—Raised \$351,670 in grants and donations (the highest in several years!).

2016 Financials

LIFE*Designs* saw significant increases both in number of donors (36%) and donations and grants (75%). LIFE*Designs* revenue for 2016 was \$11,800,375, finishing the year with a net income of \$250,264. This allowed us to increase employee wages by 5%.

Services—Expenses vs. Revenue

2016 Total Expenses: \$11,550,111

2016 Total Services Revenue: \$11,064,204

9% Funding Gap Between Service Revenue and Expenses: \$485,907 

LIFE*Designs* was able to Bridge the Gap to Independence through grants, fundraising, and donations! **Thank You!**

Funding Gap: \$485,907

Net Income: \$250,264

Other Revenue: \$384,501

Donations: \$351,670

Employment Initiatives in 2016

There were many changes in 2016 for employment services. Although job placements (16) were a little lower than in the last two years, the time to job placement decreased (147 days), average wage (\$9.25) increased, and tenure (4 years) increased.

EmploymentFIRST

Grants from The Community Foundation of Bloomington and Monroe County, Duke Energy, and a contract with Vocational Rehabilitation Services and Social Security Ticket to Work program, LIFEDesigns has been able to significantly improve and expand our employment program. Some changes include:

Additional Employment Positions

Expansion of Employment to Columbus, IN

Self-Employment Incubator

P.A.T.H. Training for all Managers

Planning Alternative Tomorrows with Hope (P.A.T.H.) is a person centered approach to identify and set goals with our customers. This method uses graphic facilitation to map out an individual's vision or "dreams". This is now being used with each LIFEDesigns customer.

The Self-Employment Incubator allows LIFEDesigns to better support people with disabilities to become self employed and provides start up grants to turn their idea into a business.

Four additional employment positions (in 2017) will allow LIFEDesigns to expand employment services to Columbus, and provide more ongoing support to customers in all regions.



2016 L.I.F.E. Award Recipient



Justin Wilson

Justin received the Customer L.I.F.E. Award in 2016, because he displayed strengths in all areas of the L.I.F.E. goals—**Leadership, Innovation, Foundation, and Excellence.**

In 2015, he moved out of his family home and into a his own home with a roommate. He is a member of the Bloomington Moose Lodge 1081, Special Olympics, and a volunteer with Habitat Restore (over 20 hours a week)!

Justin's volunteer activities at Restore made a huge impact on his community as well as his manager. After volunteering for a while, Management was so impressed with his skills, they offered him a job at the Restore. He loves his job and takes pride in being a valued member of his community.

Justin enjoys track, and playing: basketball, softball, and golf for Special Olympics. He also likes to fish and engage in most outdoor activities.

Justin has worked hard to develop independence in himself and encourage it in others. **Congratulations, Justin!**



Crawford II

We officially broke ground on Crawford II in 2016! This project will have 36 units that will provide additional housing and services to individuals who have been homeless. Crawford II is expected to be complete by the end of 2017.



LIFE Designs at McKinley

McKinley homes are expected to be ready for move in May 2017! The project will provide two houses so 8 people can move out of group homes and into supported living.



Strategic Plan to 2018

LIFEDesigns continues to work towards the goals outlined in our most recent Strategic Planning Cycle. Our strategic plan is centered around the **L.I.F.E.** that we believe everyone deserves.

Leadership in person centered services that lead to jobs homes, and full community lives.

Innovation in service delivery to adapt to current and future industry changes.

Foundation for new initiatives and continued growth.

Excellence in workforce development that stays and grows with us.

Based on these values, LIFEDesigns strategic plan gives our board, leadership, and all employees direction in our programs. We want to share a few of our goals with you:

50% Employed At least half of LIFEDesigns customers of working age will be employed in community jobs by 2018. EmploymentFIRST Initiatives will help achieve this goal. *(Join our email list to see who is looking for a job now!)*

More Technology Increase availability and use of technology devices by our customers. *(Upgrading computers or tablets? Donate your old one to a customer!)*

Strong Fiscal Health Ensure future growth of LIFEDesigns programs by reaching \$1,000,000 in our endowment. *(Ask about the benefits of making a charitable gift from your required IRA minimum distribution.)*

Employee Retention Create an organizational culture shift to a DSP Supportive Culture where each employee feels valued and has the tools they need to do their job with excellence. *(Thank a DSP today, tomorrow, and everyday!)*

Thank you!

Thanks to our customers, board, employees, volunteers, donors, and everyone in our communities who supported LIFEDesigns. **YOU** made independence for all possible.

2017 Board of Directors

Vonnie Peischl, Chair
Sarah Burgess, Treasurer
Kelly Walsh, Secretary
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Jake May
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Adria Nassim
Phil Reinhard
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David Westenberger



Proud to be a United Way Member Agency in Monroe, Lawrence, and Bartholomew Counties.

(800) 875-9615
LIFEDesignsinc.org

Wheelchair Accessible Van

Please help us extend a huge thank you to Smithville Charitable Foundation, Jack Hopkins Fund, and the Bloomington Sunrise Rotary Club for making this purchase possible. This van is available to LIFEDesigns customers in Bloomington and surrounding areas to get to work, visit family, or travel anywhere public transportation doesn't cover.

