

2010

Options

ANNUAL REPORT

The F.A.C.E.S of Options



Self-Directed Lives



Active Citizenship



Empowerment by Experience



Meaningful Relationships

Our Mission:

Options partners with people with disabilities and their communities to bring about self-directed and enriched lives through education, information and support.

From the Board President and Executive Director

Much of the focus of this year was dealing with the extensive cuts to all services. Revenue was reduced overall by \$500,000. This required reductions in staff, freezing wages, reducing all other expenses, and delaying plans for building expansion for the home office. Just as it seemed we were figuring out how to operate under the reduced rates, we received word of a new funding structure, Objective Based Allocations (OBA). The state's goal in implementing OBA is to equalize levels of services across individuals based on assessed needs but it is having a devastating impact on many of Options' customers. People are living with more roommates, sharing staff almost all of the time and being required to plan for certain services.

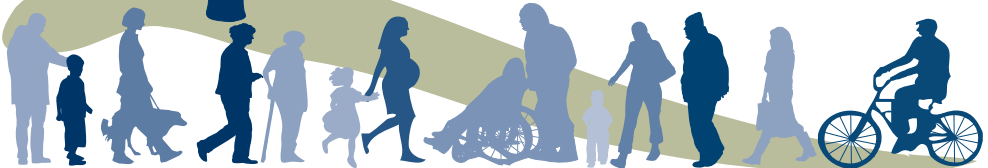


While we have been able to make it work, it has been an extremely trying time for the organization. It makes it more critical than ever to find alternative funding and reduce our dependence on Medicaid. Our expansion into housing and technology will serve the agency well long term while we look to a better economy. Last year's challenges clearly laid the groundwork for a stronger, more financially viable 2011-2012. And we have stayed true to our mission as our service outcomes are better than ever. A full report on outcomes for 2010 can be found on the website. Thank you so much for all your support, it would have been impossible without it!

Amy Ripberger
Board President

Susan Rinne
Executive Director

Options



Building inclusive communities

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www.optionsfbl.com

Financial

Fundraising has gone extremely well despite the poor economy. Our community partners came through for us in a big way. We were able to secure funding for our "Work Experience" program that Vocational Rehabilitation Services cut in the summer. With Duke Energy's support we are challenging other corporations to help us reach our goal of \$25,000 for next year and we are more than halfway there. In addition, Options was one of a dozen non-profit agencies that received a \$4,000 donation from Old National Bank upon their announcement that they had merged with Monroe County Bank.

F A C E S

Financial
Accountability
Culture
Employee
Services

Accountability

In August, Options secured another 3 year accreditation from CARF. Despite the cuts, staff worked diligently to ensure all services were in compliance. We received only 5 recommendations out of hundreds of applied standards.

Culture

This year we have become extremely active on the legislative front. We held a legislative forum in Indianapolis. Several self-advocates went to the General Assembly to meet with local representatives. With the state revenue forecasts and the loss of stimulus funding, we have to maintain the priority on community based services. Work has already begun on the budget and fortunately, our legislators are keeping us well informed as a result of our connections.

Employees

Thanks to a grant from the City of Bloomington and the Community Foundation, Options has developed training for staff specifically designed for supporting individuals with autism. Options currently serves around 60 individuals on the autism spectrum and as a result of this program will be better prepared to customize our support. The grants also helped to purchase a software program called Support Intensity Scale (SIS) which measures support needs in 8 life skill areas, as well as behavioral and medical areas. The training is based on information from the Indiana Institute for Community and Disability and the Sarkine Center in Indianapolis.

Services

Customer growth slowed as the state held up new waivers and was only 6%. In late 2010, Options applied to serve individuals moving from the State Operated Facilities in Madison and Evansville. The state is planning to move over 200 persons into the community and chose Options as one of only 35 agencies statewide to help with that transition. In preparation, we have hired a behavior specialist and nurse who are joining the organization in 2011. Housing Options has been doing well with less vacancies leading to a better bottom line. We were fortunate to receive a donation of land from an anonymous donor adjacent to our Bloomington Covey Lane apartments on Highland Avenue. We are applying for grants and hope to start construction in late 2011 on additional accessible apartments and a replacement group home for the men living at the Ida Lane Home.

The F.A.C.E.S of Options

Every gift counts to support of our mission to partner with people with disabilities. Please give at www.optionsfbl.com.

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Susan Rinne

1982 Circle

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FINANCIAL REPORT

Options Statement of Activities

Years ended December 31, 2010 and 2009

Revenues	2010	2009
State Funds and Medicaid	\$7,302,333	\$7,771,270
Public Support	\$524,497	\$626,798
Other Revenue	\$43,525	\$74,912
Total Revenue	\$7,870,355	\$8,472,980
Expenses		
Supported Living	\$5,829,244	\$6,353,049
Residential	\$840,982	\$914,512
General & Administrative	\$969,081	\$1,051,156
Total Expenses	\$7,639,307	\$8,318,717
Changes in unrestricted net assets	\$231,048	\$154,263
Change in temporarily restricted net assets	\$19,661	\$14,161
Donations	(\$6,403)	(\$26,329)
Total change in temporarily restricted net assets	\$13,258	(\$12,168)
Change in net assets	\$244,306	\$142,095
Net assets, beginning of year	\$2,986,599	\$2,844,504
Net assets, end of year	\$3,230,905	\$2,986,599



Opportunities for Independence